



## How to sell board games at Berlin Brettspiel Con flea market?

### **IMPORTANT!**

You need a badge or a valid ticket for the day on which you want to collect your proceeds and take your unsold games with you.

For the drop-off of your registered games on Saturday or Sunday you also need a valid ticket (or badge) for the day, for the drop-off on Friday until 16:00 you do not need a ticket (or badge). The flea market team is not liable for any theft or damage of the dropped off games. (This also applies during the closing hours of the flea market).

**NEW:** You receive your proceeds not in cash but via bank transfer within 5 days after the end of the convention.

*Changes to last year (2022) are highlighted in orange. If you sold games at the Berlin Brettspiel Con flea market in 2022, it is enough to read only this information.*

### **Step 1: The registration**

You may register a maximum of 50 games. You have to pay attention to the following:

- only complete games
- no played (modified) legacy games
- no games where material is forcibly damaged, e.g. EXIT by Kosmos
- expansions sold separately count as one game each
- base games that contain expansions count as one game

The games you want to sell you must register in advance by mail until July 2nd, 2023.

You will find an Excel file on the website of the Berlin Brettspiel Con, which you have to download and fill out for registration.

#### **You must enter the following into the file:**

- I. Your first name, name, address and phone number  
(Only the person entered here may later drop off games and collect the proceeds.)
- II. Your email address
- III. information on your expected time for drop off your games and collecting your games
- IV. for each game you want to sell:
  - i. the name of the game
  - ii. the publisher
  - iii. the selling price in full Euro  
(There is a fixed price per game and therefore no price negotiation).
  - iv. and gladly notes, like:
    - "special edition"/"limited edition"/"Kickstarter exclusive content"/"inlay" etc.
    - notes on damaged parts/ bent instructions etc.

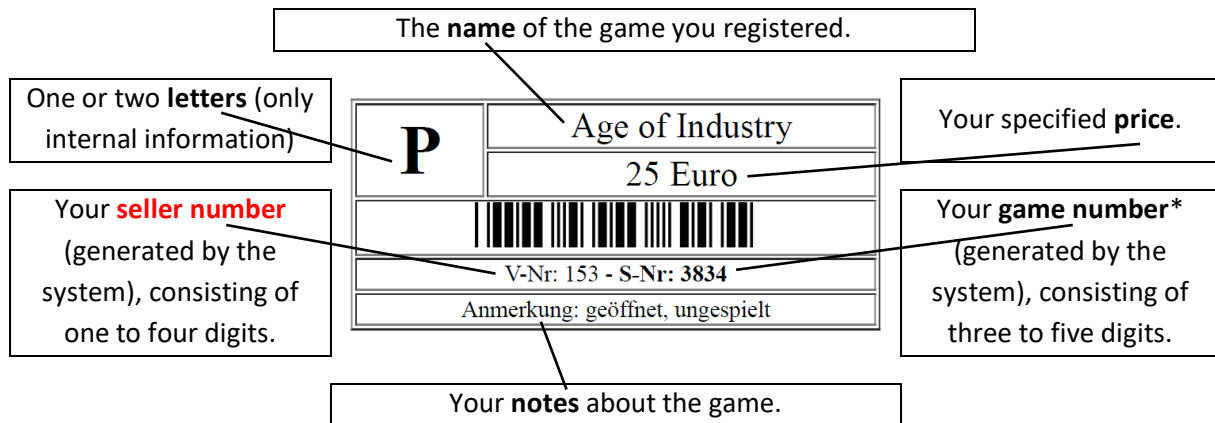
Send the completed Excel file to the following email address: [flohmarkt@hunter-brettspiele.de](mailto:flohmarkt@hunter-brettspiele.de)

**NOTE:** The flea market team has the right to refuse acceptance of further registrations at any time (e.g. due to expected lack of space). This will be announced in time in advance.



### What happens then?

After approx. 1-5 working days you will receive a PDF document with barcode labels for your registered games by e-mail. Additionally to the barcodes the labels also contain following information:



*\*For the game number: Each game gets a consecutive number (so it can happen that seller 153 has the games with the numbers 3830 to 3834 and 4506 and seller 154 the games with the numbers 3835 to 3855 and 5608 to 5610).*

**NOTE:** The sent labels must not be changed or edited, otherwise the games cannot be accepted.

You may then do the following with the PDF document:

- either print on self-adhesive, REMOVABLE label paper and stick it on the games, e.g.: <https://www.bueroshop24.de/200-herma-etiketten-4350-wei%C3%9F-250191>
- or print it on plain paper, cut it out and stick it on the respective game (in this case, please use masking tape, otherwise residues will remain or damage the game board when removed).

**NOTE:** Please do **NOT** stick the respective label on the **BOTTOM** of the game box. We recommend to stick the top and additionally the long side (just print labels twice), so that interested parties can discover the price easier.



## Step 2: The drop off

You have to hand in your labeled games personally at the Berlin Brettspiel Con flea market, either on **Friday, July 14th, 2023 from 12:00 pm to 4:00 pm** or on Saturday (July 15th, 2023) and Sunday (July 16th, 2023) during the opening hours of the flea market listed below. Just bring your games to the FLOHMARKT-ANMELDUNG in hall 6 (access through the main entrance via the courtyard). If you have a Berlin Con badge, you can also drop off your games on Friday at GameNight from 5:30 pm to 7:00 pm.

**NOTE:** Delivery by car is limited and only possible for unloading after permission on site by the entrance staff (max. for 15 min.).

### Flea market opening hours (subject to change):

Saturday:	9:30 am – 1:00 pm	last admission 12:30 pm
	<b>1:00 pm – 2:00 pm</b>	<b>flea market is closed for a break</b>
	2:00 pm – 6:00 pm	last admission 5:30 pm
Sunday:	9:30 am – 4:00 pm	last admission 3:30 pm

### IMPORTANT FOR THE DROP OFF:

- **For each game you hand in**, you have to **pay a fee of 0,50 €**. You don't pay this fee when you hand in the games, but **when you pick up your sales proceeds** and unsold games; You have to pay this fee even if you don't sell a game!
- You should secure each game in such a way that even their lids or the contents of the game fall off while someone is looking at it (e.g. with REMOVABLE masking tape or stretch film). Please, secure small games as well, e.g. with a rubber band.
- You have to give us Bank details so later we can send you your proceeds via bank transfer.
- The flea market team has the right at any time:
  - (1) open games (with the exception of originally packed games).
  - (2) not to accept games (e.g. due to excessive damage).
  - (3) to make games available for purchase at a later date due to the fact that the sales area is overcrowded.



### **Step 3: The settlement (payment and collection).**

**NOTE:** A valid ticket (or badge) is required for settlement.

If you wish to pick up your sale proceeds and unsold games, come to the FLOHMARKT-ANMELDUNG with a **valid photo ID** and your sale number. You can do this either at any time during the entire opening hours of the flea market or preferably after the closing of the flea market, at the special settlement periods.

#### **Flea Market settlement periods (subject to change if necessary):**

Saturday, July 15th, 2023: 6:00 pm – 7:00 pm

Sunday, July 16th, 2023: 4:00 pm – 6:00 pm (end of Berlin Brettspiel Con)

In any case, there may be longer waiting times!

**NOTE:** If you have not picked up your unsold games and sales proceeds by Sunday, July 16, 2023 at 6:00 pm, they will be treated as a donation!

#### **In your statement:**

- you will find out the amount of proceeds of your sold games,
- a listing fee of 0,50 € will be deducted for each game you have sold (no matter if sold or not)
- additionally a sales commission will be deducted for each of your sold games.

The amount of the commission per game depends on the selling price of the game:

Selling price	1 € to 5 €	6 € to 20 €	21 € to 40 €	41 € to 60 €	61 € to 100 €	More than 100 €
Commission	0,50 €	1,00 €	1,50 €	2,00 €	3,50 €	5,00 €

*Example:*

*For a game you sell for 41 €, the deduction is 2,50 € (0,50 € listing fee plus 2,00 € sales commission) will be deducted. You would get paid 38,50 € for this game.*

- You have to sign for the correctness of your settlement

**You do not receive your proceeds in cash but via bank transfer to your named bank account within 5 days after the end of the convention.**

**But you have to do your settlement on site. A settlement afterwards is not possible.**

**NOTE:** It is not possible to make an intermediate settlement, but only one (final) settlement.



**REMINDER:**

You will need a valid ticket for that day (or badge) to pick up your sale proceeds and unsold games, as well as if you want to drop off your games on Saturday or Sunday. You do not need a ticket (or badge) to drop off your games on Friday until 16:00.

The following table should clarify this.

	<b>Friday 12:00 Uhr – 16:00 Uhr</b>	<b>Friday 17:30 Uhr – 19:00 Uhr</b>	<b>Saturday</b>	<b>Sunday</b>
<b>Drop off of the games</b>	No ticket or badge needed	Only with badge	Day ticket for Saturday, Weekend ticket or badge	Day ticket for Sunday, Weekend ticket or badge
<b>Billing</b>	not possible			

*Examples:*

- (1) *Anna wants to drop off her games on Friday to pick up her sales proceeds and her unsold games on Saturday. For the drop-off on Friday she does not need a ticket (or badge). For the pickup on Saturday a day ticket for Saturday<sup>W/B</sup> is sufficient.*
- (2) *Bob plans to drop off her games on Saturday morning and picks up his sales proceeds and unsold games in the evening. A day ticket for Saturday<sup>W/B</sup> is sufficient for this.*
- (3) *Claire plans to drop off her games on Friday and picks them up on Sunday evening (end of Berlin Brettspiel Con). She does not need a ticket (or badge) for Friday drop-off. Since Sunday pickup is only possible until the end of the event (18:00), she needs a day ticket for Sunday<sup>W/B</sup>.*

<sup>W/B</sup> or alternatively a weekend ticket or badge



## **Further notes and comments**

- Registration deadline is Sunday, July 2nd, 2023. Only games registered by this deadline will be accepted on site.
- Each game has a fixed price. This means that price negotiations are not possible.
- Games must be already labeled before submitted for sale. (Labeling on site is not possible!)
- The flea market team reserves the right not to accept games.
- The flea market team reserves the right not to immediately offer games for sale that have been handed in or not to offer them for sale due to poor condition that has been determined afterwards. The fee for the delivery would still have to be paid.
- Means of transport (e.g. from the car to the flea market registration) are NOT available.
- It cannot be guaranteed that boxes, bags etc. handed over at game drop-off can be returned.
- The listing fee will be deducted from the proceeds.
- The listing fee is due even if the game is not sold.
- The selling commission depends on the amount of the selling price of a game.
- The flea market team is not liable for any theft or damage to the dropped off games. (This also applies during the closing hours of the flea market).
- Payment on the flea market is only possible in CASH!
- The proceeds will be done via bank transfer within 5 days after the end of the Berlin Brettspiel Con
- Time changes in the procedures are possible, but will be announced then!
- Privacy policy can be read on: [Privacy Policy | Berlin Brettspiel Con \(berlin-con.de\)](#)

**WITH SUBMISSION OF THE GAME LIST (FILLED-IN EXCEL FILE) THESE CONDITIONS ARE EXPLICITLY ACCEPTED!**

**WITH SUBMISSION OF THE GAME LIST (FILLED-IN EXCEL FILE) THE PERSON CONFIRMS THAT HE/SHE IS A PRIVATE SELLER AND THEREFORE IS NOT OBLIGATED TO PAY VAT.**